



# WORKING WITH NATURE TRAINING SERIES

APRIL 21, 2022

*Valuing nature-based solutions through  
cost-benefit analyses*

LOUISIANA  
**WATERSHED**  
INITIATIVE

working together for sustainability and resilience





# AGENDA

- Program overview
- Cost-benefit analysis
- University Lakes case study
- Questions





# NATURE-BASED SOLUTIONS PROGRAM OVERVIEW

## MAXIMIZE NATURAL FUNCTIONS OF THE FLOODPLAIN

- Fund projects that harness natural features to reduce flood risk, improve water quality and provide additional co-benefits
- Provide training and technical resources to advance understanding and adoption of nature-based solutions
- Prioritize nature-based solutions throughout state programs and projects
- Use tools to quantify benefits and measure performance of nature-based projects





# COST-BENEFIT ANALYSIS



## Trygve Madsen

SENIOR RESEARCH ANALYST AND  
COMMUNICATION MANAGER | EARTH  
ECONOMICS

Trygve Madsen joined Earth Economics in 2018. He brings a wide-ranging quantitative skill set to bear on research surrounding the economic value of recreation and public lands, how ecosystem service values change as land cover changes and how community-driven green infrastructure can build resilience and provide local economic benefits.





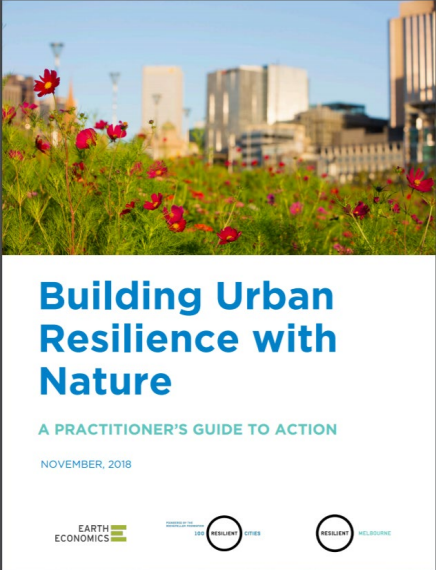
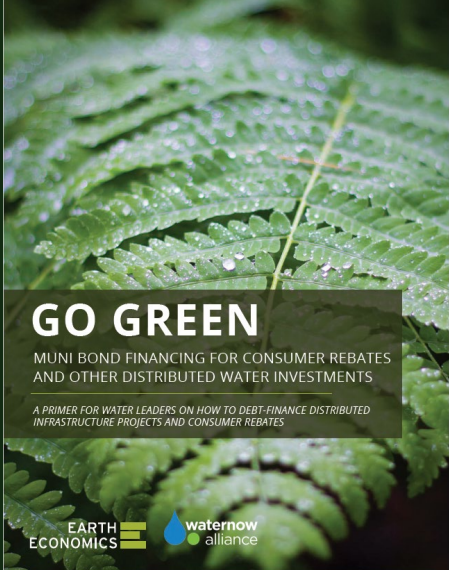
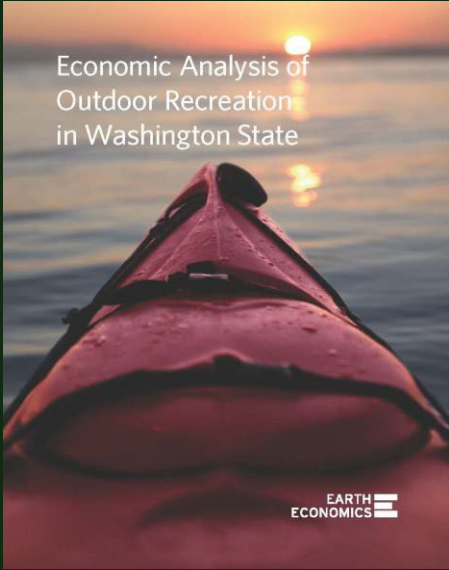
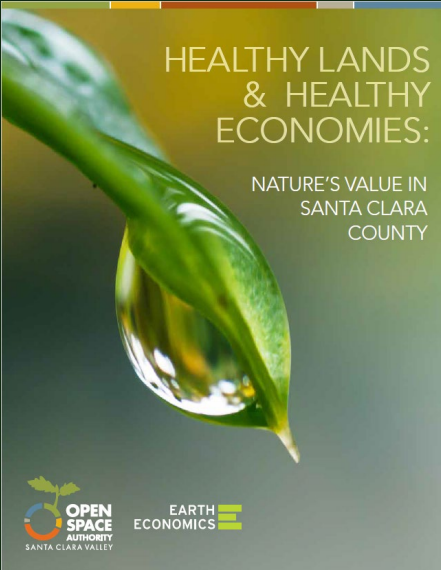
# Agenda

- About Earth Economics
- The big picture
  - Nature-based solutions
  - Getting to scale on climate adaptation
- Cost-benefit analysis
  - Key steps
- Case studies, resources, examples



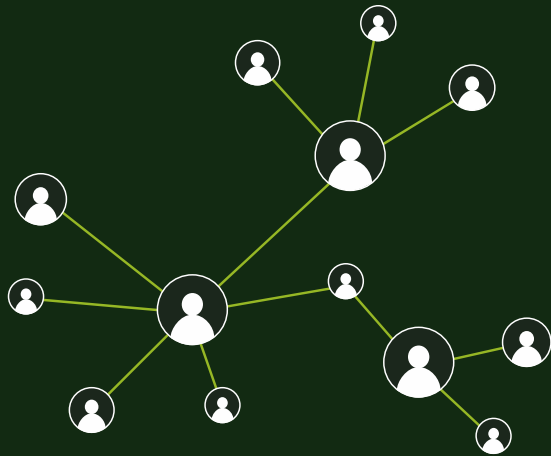


# Taking nature into account





# Our approach: Taking nature into account



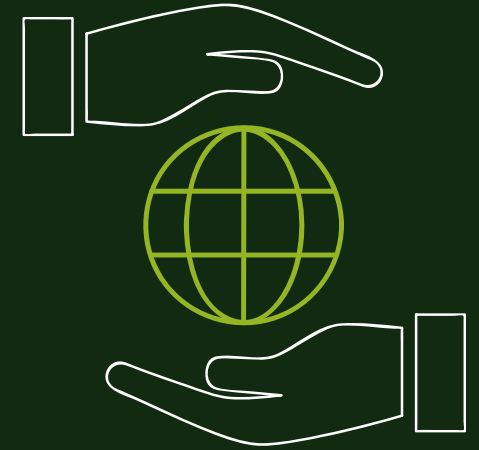
Awareness  
Building

...



Place-Based  
Analysis

...



Policy and  
Finance





# The big picture





# WHAT HAS VALUE?

## How do we measure it?

## How do we fund it?





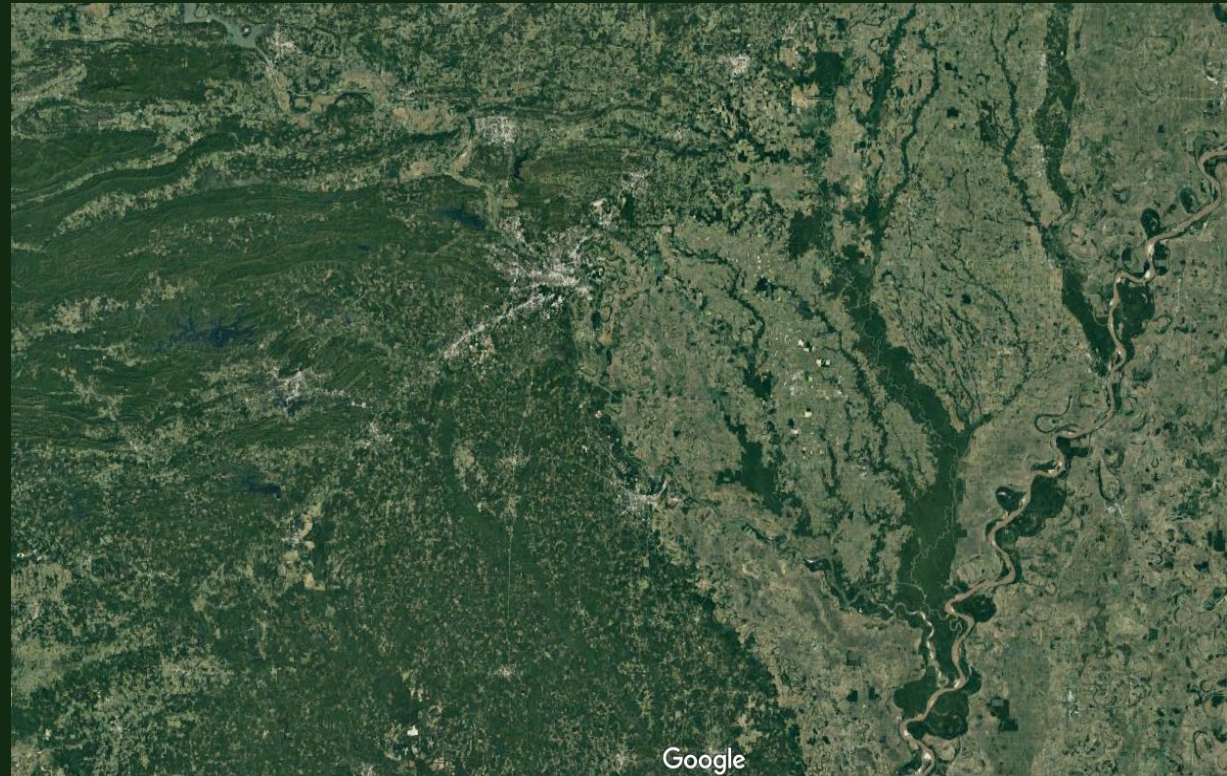
# OLD THINKING:

Nature as an accessory



# NEW THINKING:

## Nature as the big picture





# Types of capital



Built Capital



Social Capital



Human Capital



Natural Capital



Financial Capital



# Nature-based solutions

## Urban-scale green infrastructure

Permeable pavement, green roofs, bioretention, urban trees

## Landscape-scale natural infrastructure

Coastal wetlands, watersheds, aquifers





# Infrastructure: A continuum



# Getting to scale on climate adaptation

## KEY ELEMENTS

- Taking inventory of assets
  - Natural, manmade, human, social
- Making the case
  - Performance
  - Cost-efficiency (upfront, O&M costs)
  - Cost-benefit analysis
- Establishing a vision and targets
- Advancing local and national policy
  - Asset management, accounting
  - Regulatory and incentive-based tools
- Funding and financing
- Building stakeholder support
  - The public and decision-makers





# Cost-benefit analysis



# Cost-benefit analysis

## DEFINITION

A cost-benefit analysis (or benefit-cost analysis) is a method of estimating the future benefits of a project compared to its cost. The end result is a benefit-cost ratio, which is derived from a project's total benefits divided by its total cost.

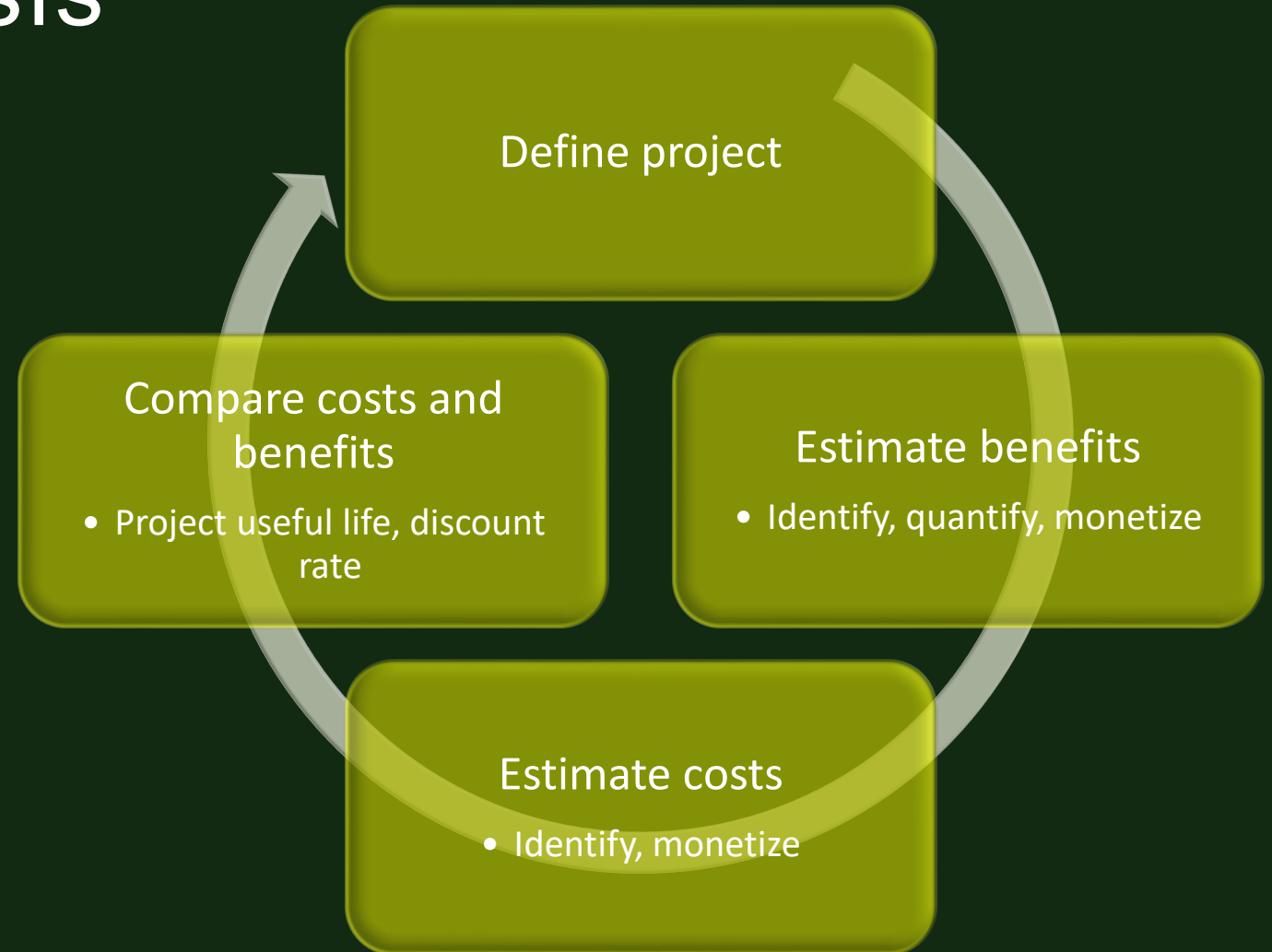
*- U.S. Federal Emergency Management Agency*





# Cost-benefit analysis

## KEY STEPS



# Cost-benefit analysis

## DEFINE THE PROJECT

- What is the primary goal of the project or issue being addressed?
  - E.g., hazard mitigation (flood, drought, wildfire), stormwater management, water supply/quality, recreation
- Does the project address the goal/problem? If so, how?
- Is the project feasible and effective?
- What are the alternatives?
- Are there broader solutions to address the goal/problem?
- What does the “no action” scenario look like?





# Cost-benefit analysis

## ESTIMATE BENEFITS

- Identify benefit categories
  - Economics, social, environmental
  - Consider separating primary benefits and co-benefits
- Quantify benefits in physical terms
- Monetize benefits using appropriate methods\*
- Allocate benefits throughout future years

*\*Methods and level of precision are contextual—these depend on the intended use of the CBA analysis, project size, audience, data availability, etc.*



# Cost-benefit analysis

## BENEFIT CATEGORY EXAMPLES – HAZARD MITIGATION PROJECT

- **Avoided physical damages**
  - To structures and contents, roads, bridges, utilities
- **Avoided loss-of-function**
  - To utilities, roads, businesses, residences, critical services
- **Avoided emergency response costs**
  - Sandbagging, evacuation, road closure
- **Avoided harm to people**
  - Injuries, deaths
- **Societal and environmental benefits**
  - Avoided lost productivity, mental stress
  - Enhanced water quality, habitat, recreation





# Economic valuation methods

Valuation Method		Description
<b>Measures</b>		
Market Prices		Assigns value equal to the total market revenue of goods/services
Replacement Cost		Services can be replaced with human-made systems; for example, water quality treatment provided by wetlands can be replaced with costly built treatment systems.
Avoided Cost		Services allow society to avoid costs that would have been incurred in the absence of those services; for example, storm protection provided by barrier islands avoids property damages along the coast.
Production Approaches		Services provide for the enhancement of incomes; for example, water quality improvements increase commercial fisheries' catches and therefore fishing incomes.
<b>Revealed Preference Approaches</b>		
Travel Cost		Service demands may require travel, which has costs that can reflect the implied value of the service; recreation areas can be valued at least by what visitors are willing to pay to travel to it, including the imputed value of their time.
Hedonic Pricing		Service demands may be reflected in the prices people will pay for associated goods; for example, housing prices along the coastline tend to exceed the prices of inland homes.
<b>Stated Preference Approaches</b>		
Contingent Valuation		Service demands may be elicited by posing hypothetical scenarios that involve some valuation of alternatives; for instance, people generally state that they are willing to pay for increased preservation of beaches and shoreline.



# Cost-benefit analysis

## ESTIMATE COSTS

- Identify cost categories
  - Upfront costs (e.g., capital)
  - Ongoing costs (e.g., O&M)
- Allocate costs throughout future years





# Example: Conventional CBA

ENVIRONMENTAL



ECONOMIC

STORMWATER CAPTURED

CAPITAL INVESTMENT

OPERATIONAL COSTS



# Example: Expanded CBA

ENVIRONMENTAL + SOCIAL + ECONOMIC

STORMWATER CAPTURED  
CARBON SEQUESTRATION  
HABITAT  
WATER QUALITY  
WATER SUPPLY  
AIR QUALITY

PUBLIC HEALTH  
RECREATION  
EDUCATION  
SOCIAL COHESION

CAPITAL INVESTMENT  
OPERATIONAL COSTS  
AVOIDED DAMAGES  
JOBS  
PROPERTY VALUES



# Cost-benefit analysis

## COMPARE COSTS AND BENEFITS

### *Sankofa Water Garden, Lower 9<sup>th</sup> Ward*

Year	Capital Cost	Annual O&M	Ecosystem Service Value	Education Benefit Value	Public Health Benefit	Total Benefits	Annual Net Benefit
0	\$ (500,000)	\$ -				\$ -	\$ (500,000)
1	\$ -	\$ (200,000)	\$ 63,063	\$ 22,788	\$ 1,301	\$ 87,153	\$ (112,847)
2	\$ -	\$ (200,000)	\$ 157,658	\$ 56,971	\$ 3,253	\$ 217,882	\$ 17,882
3	\$ -	\$ (200,000)	\$ 252,253	\$ 91,154	\$ 5,205	\$ 348,612	\$ 148,612
4	\$ -	\$ (200,000)	\$ 315,316	\$ 113,942	\$ 6,507	\$ 435,765	\$ 235,765
5	\$ -	\$ (200,000)	\$ 315,316	\$ 113,942	\$ 6,507	\$ 435,765	\$ 235,765
6	\$ -	\$ (200,000)	\$ 315,316	\$ 113,942	\$ 6,507	\$ 435,765	\$ 235,765
7	\$ -	\$ (200,000)	\$ 315,316	\$ 113,942	\$ 6,507	\$ 435,765	\$ 235,765
8	\$ -	\$ (200,000)	\$ 315,316	\$ 113,942	\$ 6,507	\$ 435,765	\$ 235,765
9	\$ -	\$ (200,000)	\$ 315,316	\$ 113,942	\$ 6,507	\$ 435,765	\$ 235,765

*Undiscounted values*

#### Assumptions

Discount Rate 0.03

#### Results

PV Costs	\$ (4,337,691)	USD 2019
PV Benefits	\$ 7,738,065	USD 2019
NPV	\$ 3,400,374	USD 2019
BCR	1.78	
IRR	24.3%	







# Case studies, examples, resources

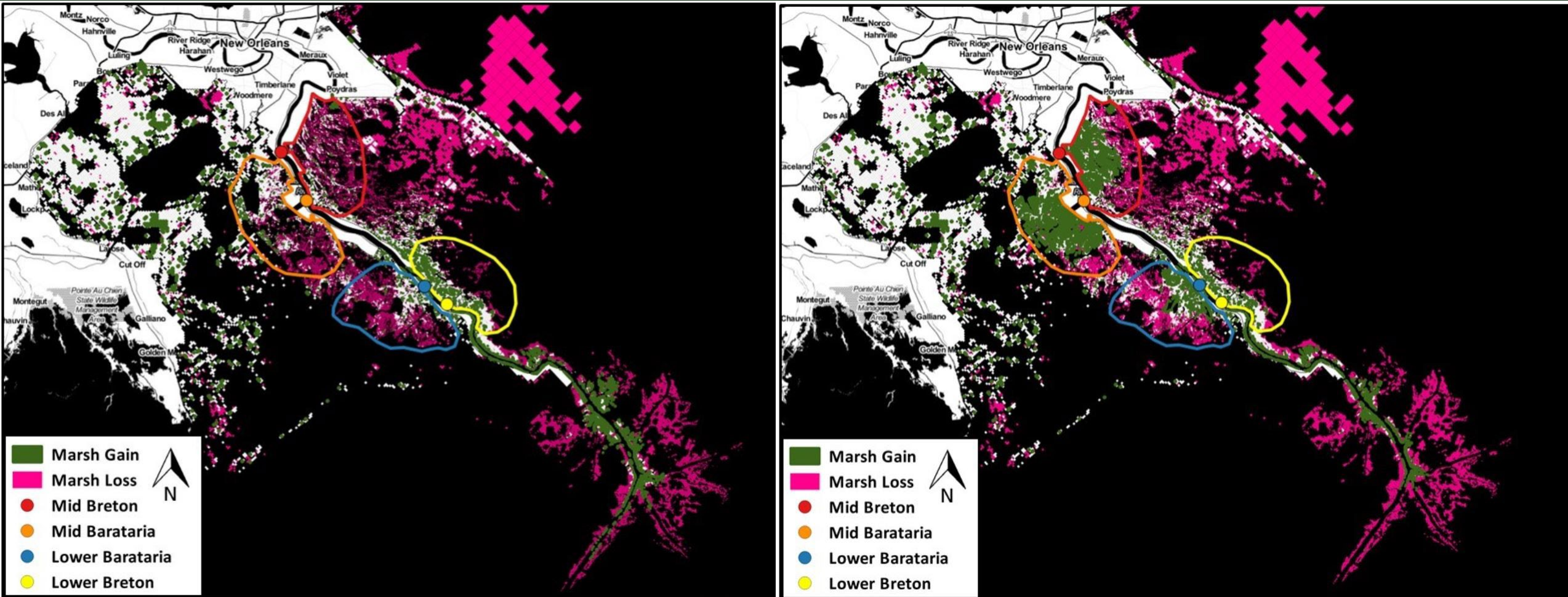


```
graph TD; A[Diversion Scenario] --> B([MRHDM Biophysical Models]); B --> C[Environmental Parameters]; B --> D[Delft3D, EwE, HEC-6T]; C --> E[Land Cover Classification]; C --> F[Impact Category Classification]; E --> G([Ecosystem Service Values]); F --> H([Economic Impact Analysis]); G --> I([Social Implications]); H --> I; I --> J[Literature Review]; G --> K[Ecosystem Valuation Toolkit]; H --> L[IMPLAN]; K --> M[Quantitative Results]; J --> N[Qualitative Results]; L --> O[Quantitative Results];
```

The flowchart illustrates the MRHDM framework for assessing the environmental and economic impacts of a diversion scenario. The process begins with a **Diversion Scenario**, which leads to **MRHDM Biophysical Models** (represented by an oval) and a box listing the models: **Delft3D, EwE, HEC-6T**. The **MRHDM Biophysical Models** lead to **Environmental Parameters**. From **Environmental Parameters**, the process branches into **Land Cover Classification** and **Impact Category Classification**. **Land Cover Classification** leads to **Ecosystem Service Values** (represented by an oval), which then leads to **Ecosystem Valuation Toolkit** and finally to **Quantitative Results**. **Impact Category Classification** leads to **Economic Impact Analysis** (represented by an oval), which then leads to **IMPLAN** and finally to **Quantitative Results**. Both **Ecosystem Service Values** and **Economic Impact Analysis** lead to **Social Implications** (represented by a box), which then leads to **Literature Review** and finally to **Qualitative Results**.

# Louisiana Coastal Protection and Restoration Authority

# Biophysical to monetary benefits





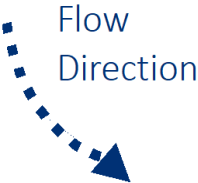
# Case study

## PLUVIAL FLOODING



**Hurricane Harvey, Houston**

# Green Infrastructure Flood Risk Reduction

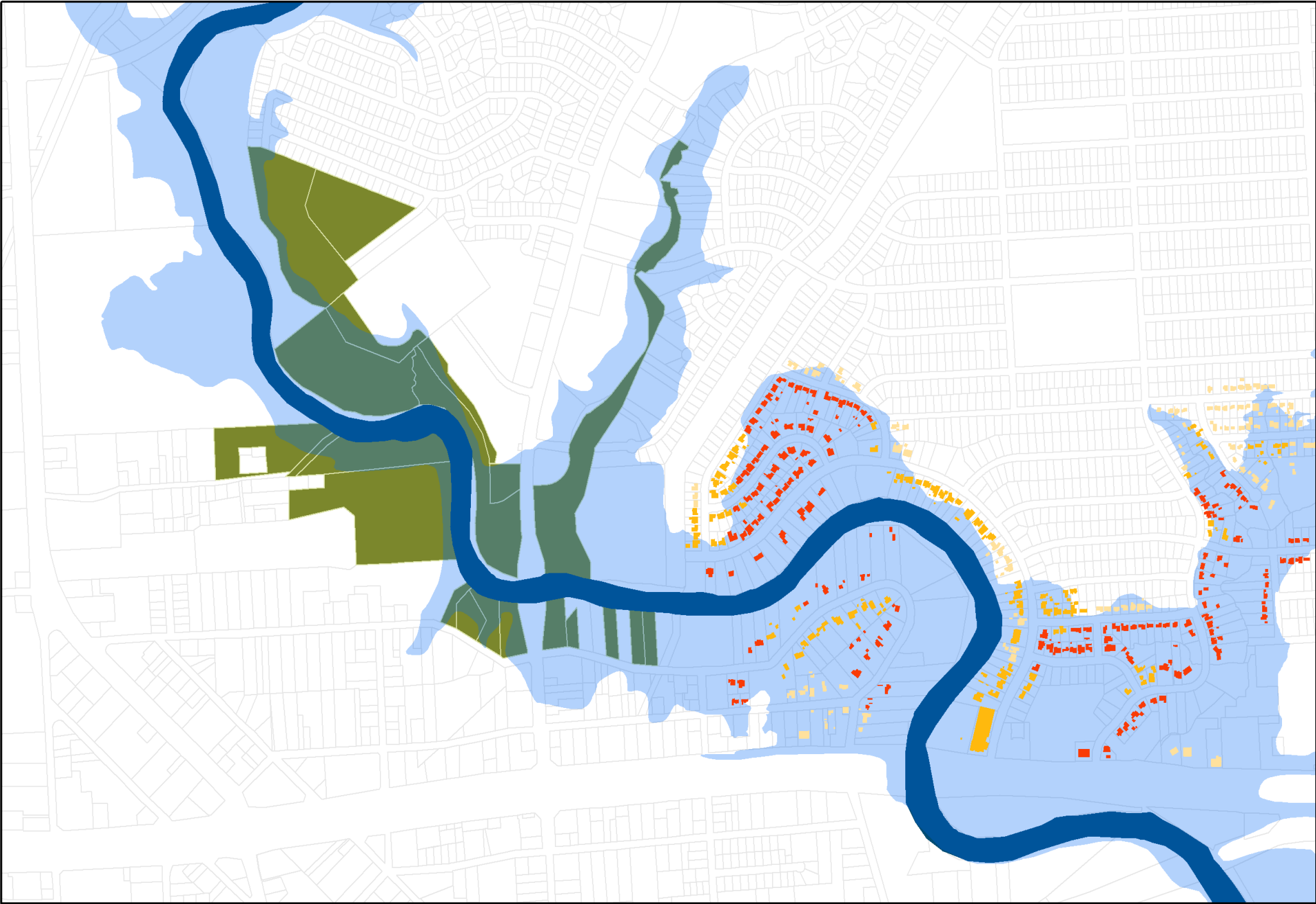
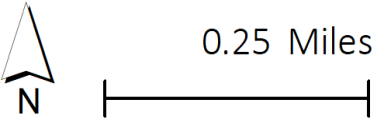


Flood Storage  
Parcels

## Structure Damage

- Severe
- Moderate
- Low

- 100yr Floodplain
- River





# CBA summary

## Define project

- Floodplain and stream restoration, with acquisition component

## Quantify benefits

- Avoided flood damage to 97 downstream structures (and contents)
- Environmental benefits
- Avoided stress and anxiety

## Quantify costs

- Acquisition, annual O&M

## Compare costs and benefits

- Discount rate: 7%
- Project useful life: 100 years





# Key data inputs for flood damage reduction

- First-floor elevation
- Flood and river elevations (10-, 50-, 100-, 500-year events)
- Depth-damage function (0-50% damage)
- Building replacement value (\$/square foot x square footage)





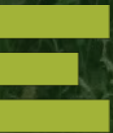
# Case study

## FLOOD RISK REDUCTION

EARTH  
ECONOMICS 



Thornton Creek, Seattle





# Case study

## FLOOD RISK REDUCTION

PROJECT COSTS

**\$5.4M**

TRADITIONAL BENEFITS

**UP TO \$3.6M**





# Case study

## FLOOD RISK REDUCTION

PROJECT COSTS

**\$5.4M**

TRADITIONAL BENEFITS

**UP TO \$3.6M**

ADDITIONAL BENEFITS

**UP TO \$3.2M**



# Resource: The Water Research Foundation



	Market price	Stated preference	Revealed preference	Avoided costs	Benefits transfer
Avoided infrastructure/treatment costs				●	
Asset life extension		●		●	
Energy savings	●			●	
Water supply benefits	●			●	
Improved air quality and related health benefits				●	●
Improved aesthetics and community sustainability/livability			●		●
Flood risk reduction				●	
Reduced urban heat stress and related public health benefits				●	●
Increased recreational opportunities		●			●
Green job creation	●				
Improved water quality		●			●
Carbon emissions reduction and sequestration				●	●
Terrestrial ecosystem and biodiversity benefits		●	●		●

\*Graphics via: Clements, J., Henderson, J., Flemming, A., 2021.

Framework and Tools for Quantifying and Monetizing the Triple Bottom Line Benefits of Green Stormwater Infrastructure.

The Water Research Foundation.





# UNIVERSITY LAKES PROJECT CASE STUDY



**Stokka Brown**

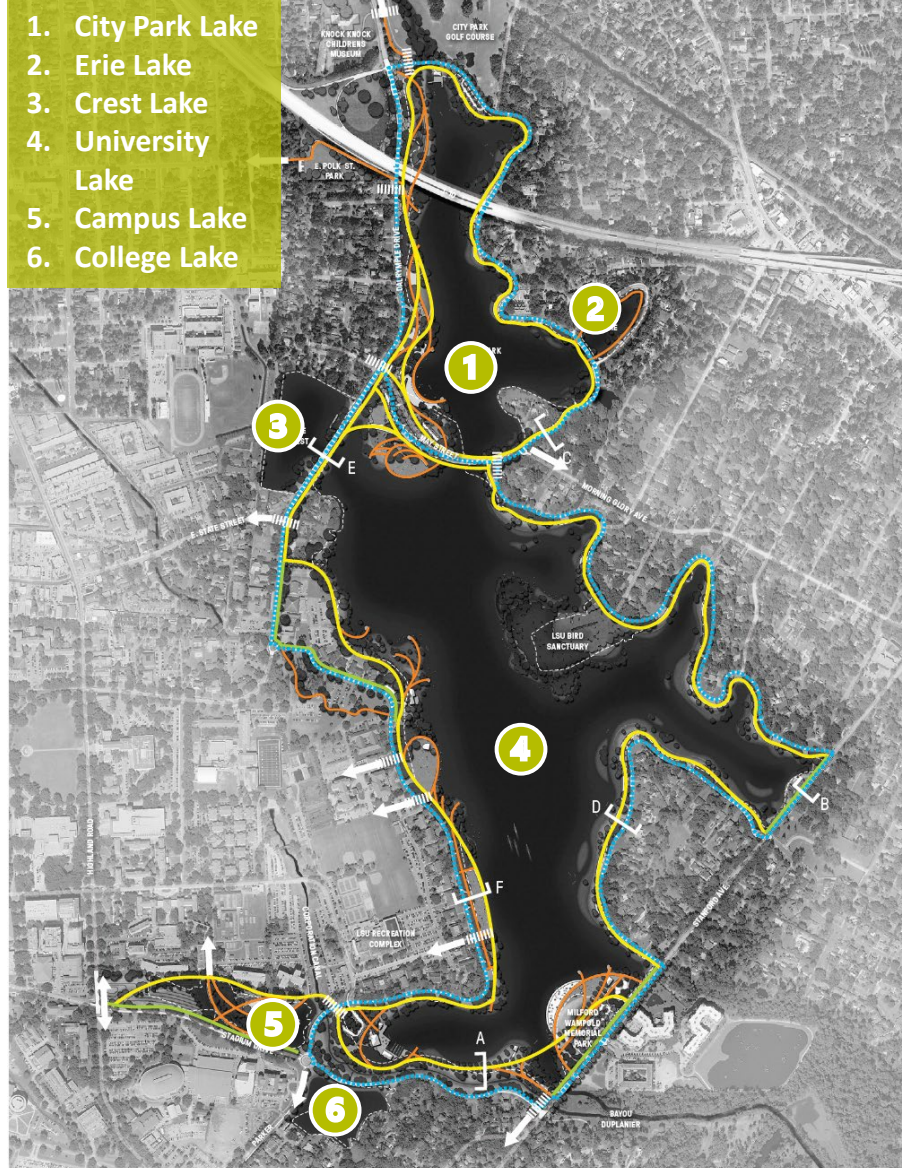
PRINCIPAL AND WATER RESOURCES  
LEADER | CSRS

Stokka Brown is a professional engineer and certified floodplain manager with 11 years of experience in water resources and coastal engineering, including numerical modeling and analysis of estuarine, coastal and stormwater systems. He uses these models to understand the complex nature of drainage systems, identify problems, develop solutions through the application of hydraulics and hydrology and gauge the impact of alterations to the natural system.

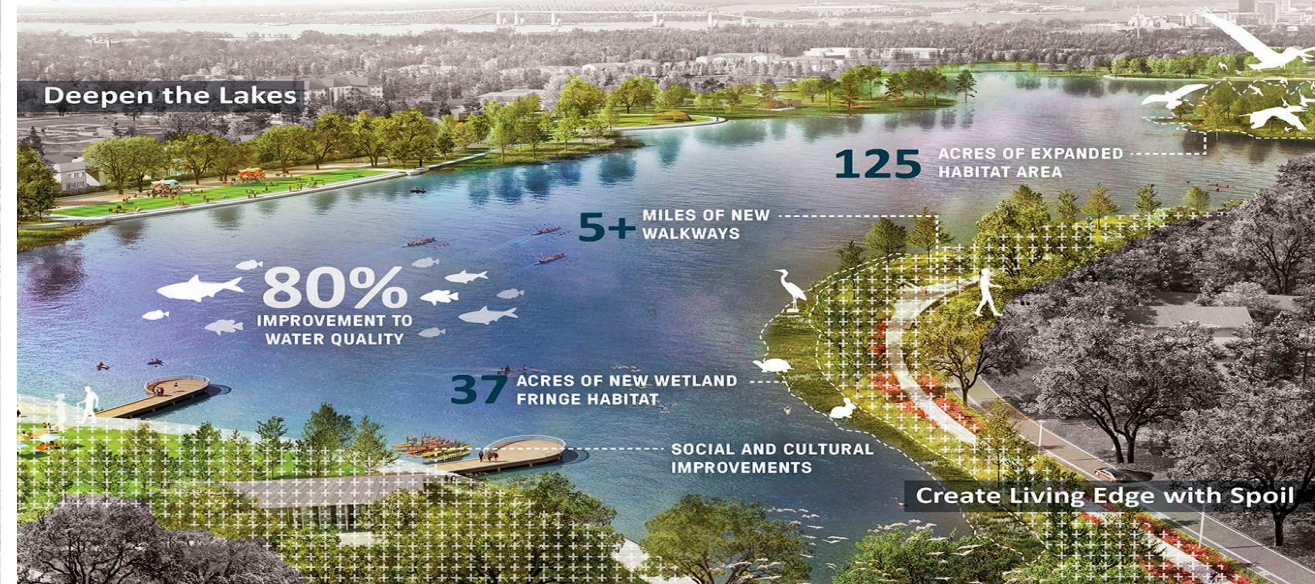




1. City Park Lake
2. Erie Lake
3. Crest Lake
4. University Lake
5. Campus Lake
6. College Lake



## LAKE RESTORATION STRATEGY



### LEGEND

- Primary Multi-Use Path
- Secondary Path
- Improved Sidewalk
- Bike Path
- Road: Two-Way
- Road: One-Way
- Trail Connection
- Improved Crosswalk
- Existing Water Line

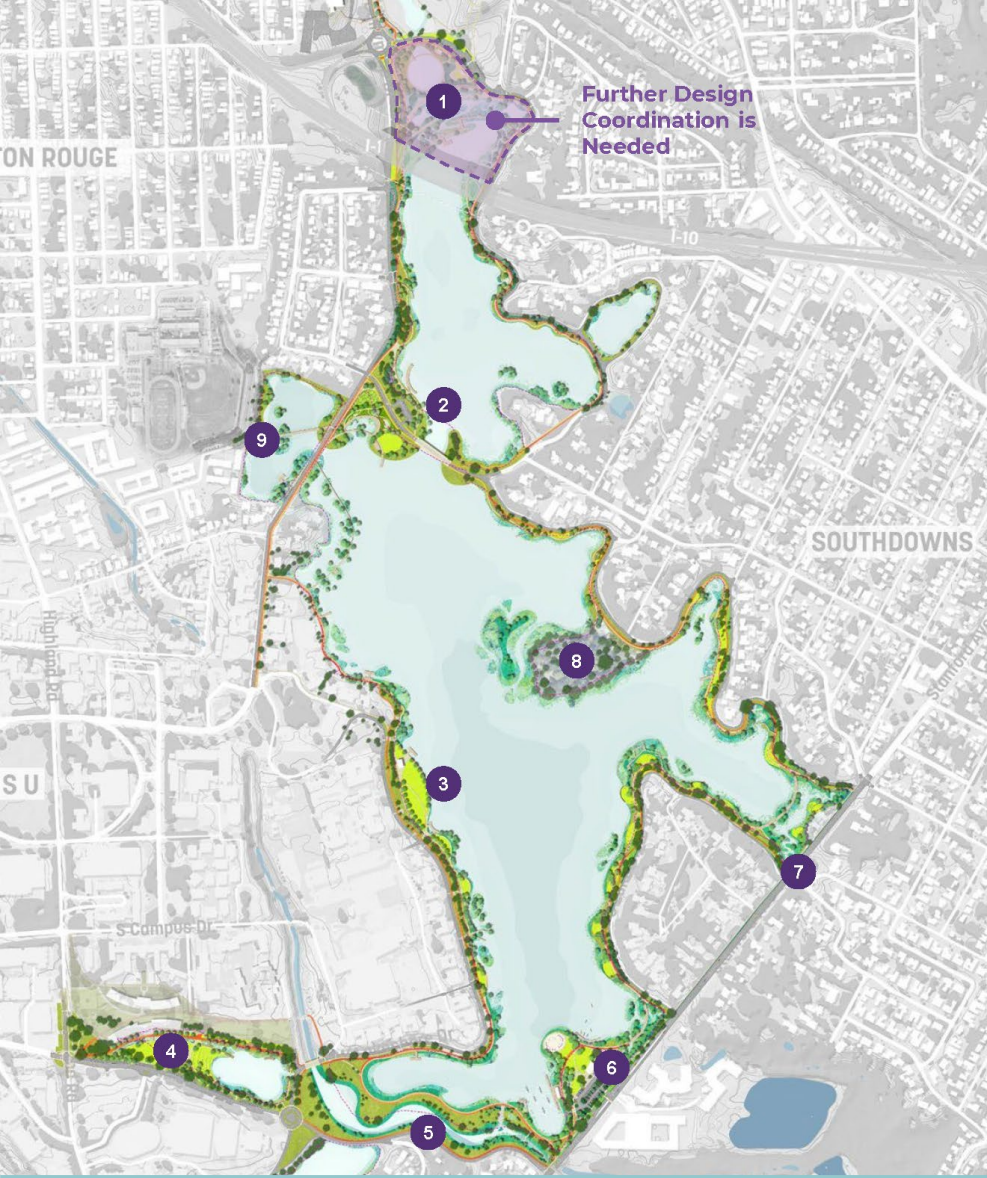
## PREVIOUS WORK: 2016 MASTERPLAN





# University Lakes

## ILLUSTRATIVE PLAN



### Legend

- 1 City Park Lake Forebay & Improvements (Further Design Coordination Needed)
- 2 May St Bridge & Site Improvements
- 3 Active Edge along LSU
- 4 Campus Lake Improvements
- 5 Corporation Canal Improvements
- 6 Baton Rouge Beach
- 7 Stanford Ave Improvements
- 8 Bird Sanctuary Improvements
- 9 Connection to McKinley High School
- Existing Shoreline



SASAKI

# UNIVERSITY LAKES PROJECT:

## 2021 MASTERPLAN

2021

2022

Conceptual Design

Schematic Design (30% Design)

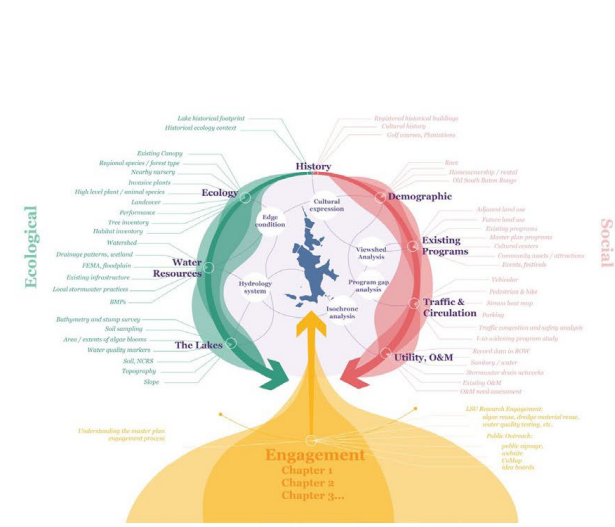
Bathymetry, Stump Identification, Sediment sampling

Hydrologic/Earthwork/Dredging model development

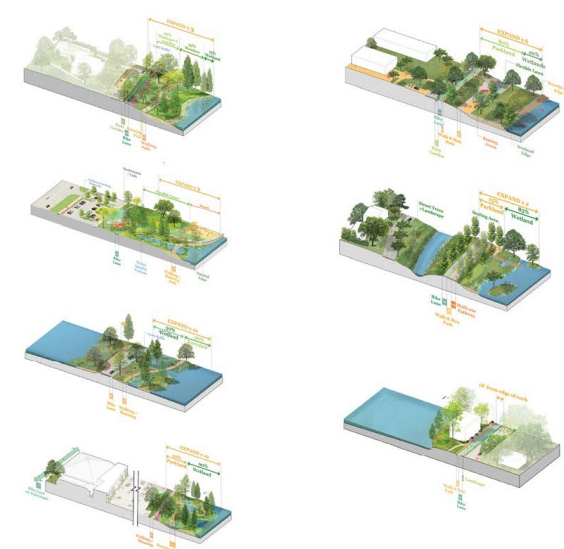
Dredging Implementation

Construction begins Summer 2022

## PROJECT SCOPE AND TIMELINE



**Due diligence**  
Gain comprehensive understanding of the site



**Concept Typologies**  
Leverage interactive tool to explore lake edge possibilities



**Focus Area Study**  
Use Baton Rouge Beach and Stanford Avenue to study ecology, hydrology, program and circulation

# PHASE 1: SCHEMATIC DESIGN (30% DESIGN)

2021 TO PRESENT





# Baton Rouge Beach

## LANDSCAPE TYPOLOGY

Botanic Native



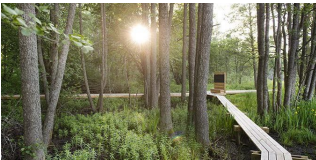
Fringe Wetlands



Ornamental Rain Garden / Bioswales



Forested Wetland



Submerged Aquatic Shelf



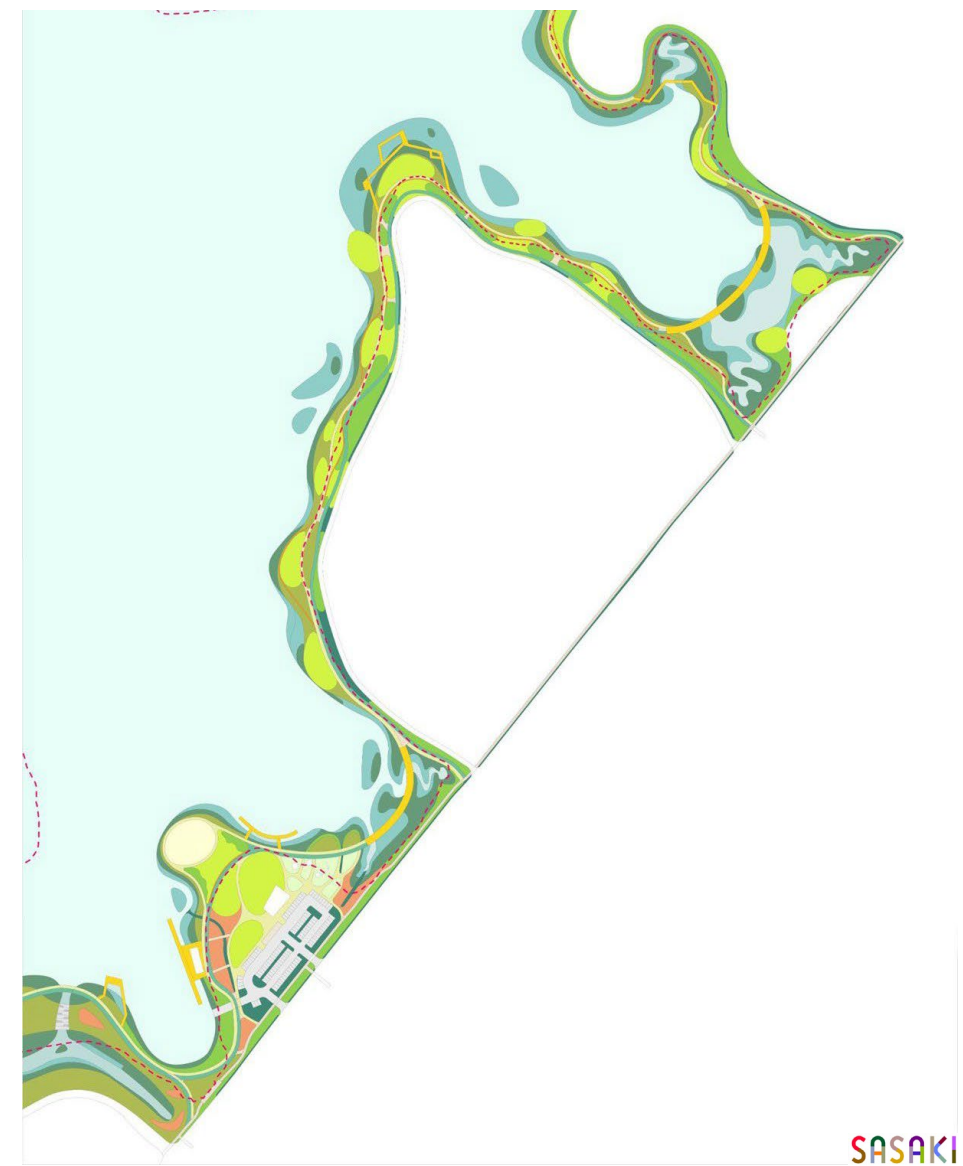
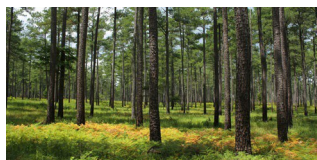
Upland Grassland



Lawn



Reforested Area



## FOCUS AREA CONCEPT PLAN







SASAKI

## FOCUS AREA CONCEPT DESIGN: BATON ROUGE BEACH



# Funding sources

(as of February 2022)

SOURCE	AMOUNT	RESTRICTIONS?	STATUS
BREC	\$5M	Yes	Funded
East Baton Rouge City-Parish	\$5M	Yes	Funded
LSU	\$260K	No	Funded
State (OCD)	\$10M CDBG-MIT	Yes	\$5M funded, \$5M pending CEA amendment
State (Capital Outlay)	\$10M	Yes	Approved, CEA executed
State (DOTD)	\$5M	Yes	Committed

TOTAL SHORT-TERM FUNDING AVAILABLE = \$35,260,000

\*Additional funding from Memorandum of Understanding not included above:

- \$10 million in State Capital Outlay (\$6 million approved in Priority 5 for FY 2022)
- \$5 million from LSU Athletic Department







## BENEFIT TYPES

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- Loss avoidance
- Ecosystem services

## COST-BENEFIT ANALYSIS





# FEMA BCA TOOLKIT 6.0

## ECOSYSTEM SERVICE BENEFITS

- This section will only display if ecosystem services benefits relate to the selected Mitigation Action Type from the project configuration section.
- Ecosystem service benefits accrue when land use is changed or enhanced by a mitigation activity to provide a higher level of natural benefits.



**PROVISIONING SERVICES:** tangible goods such as trees that can be used for lumber and paper, a river providing fresh water, etc.

- Water supply, food, raw materials



**REGULATING SERVICES:** benefits obtained from the natural control of ecosystem processes

- Water quality, waste processing, soil erosion control, nutrient regulation



**SUPPORTING SERVICES:** refuge/reproduction habitat for wild plants and animals, contributing to the in-situ conservation of biological and genetic diversity processes

- Habitat and biodiversity, primary productivity, pollination

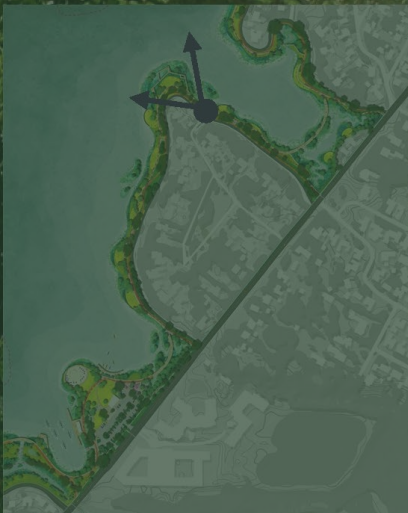


**CULTURAL SERVICES:** meaningful human interaction with nature

- Aesthetics, scientific knowledge, spiritual/religious experience, educational value







## LAND USE OPTIONS:

Users need to know the land use status after the project is completed. If a parcel will be maintained as open space, then **green open space** is the best option.

### Expected annual ecosystem services benefits:

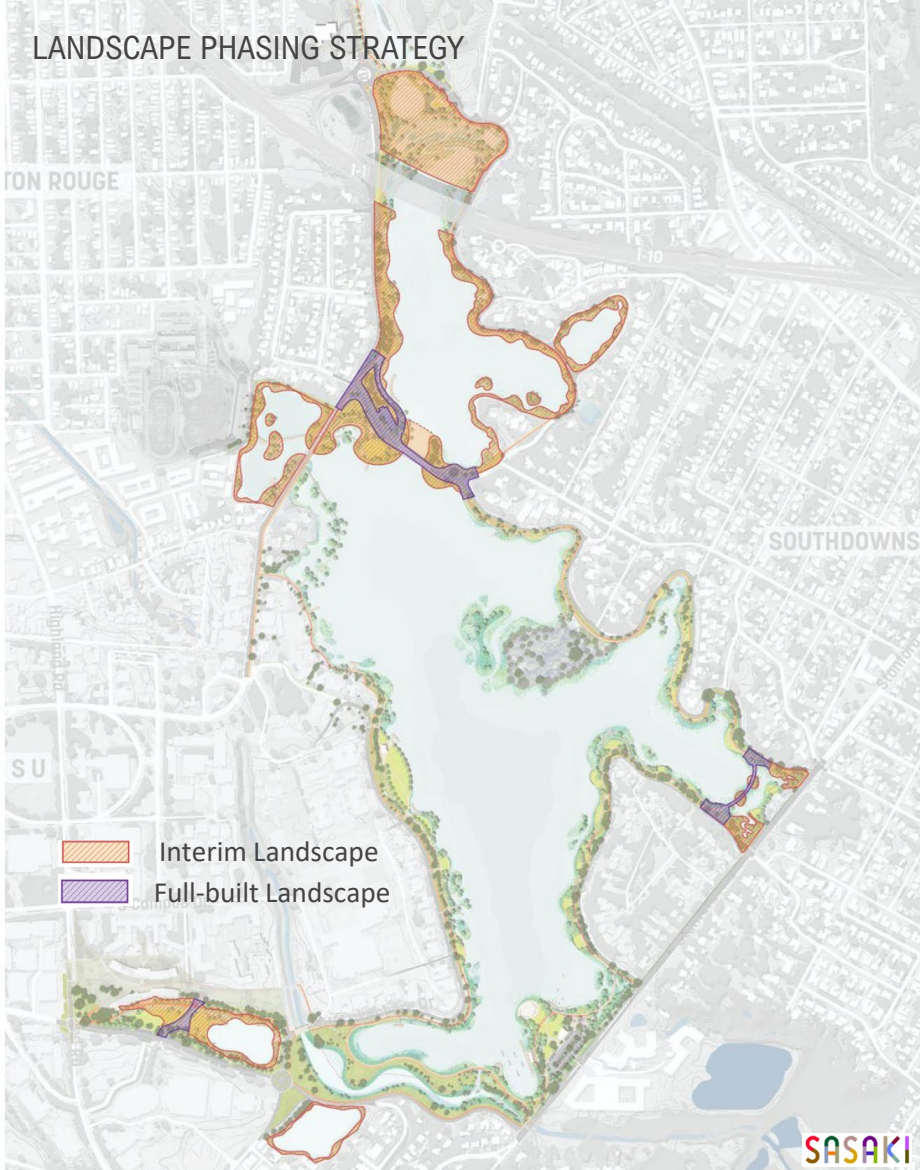
- forests | \$554/acre/year
- marine and estuary | \$1,799/acre/year
- wetlands | \$6,010/acre/year
- green open space | \$8,308/acre/year

riparian | \$39,545/acre/year

## LAND USE OPTIONS AND PERCENTAGES







## FEMA BCA TOOLKIT 6.0

### Standard Benefits - Ecosystem Services

Total Project Area (acres or sq.ft):	124
Enter the percent land use of the project area below:	
Green Open Space (%)	4
Riparian (%)	15
Wetlands (%)	15
Forests (%)	6
Marine & Estuary (%)	60
Expected Annual Ecosystem Services Benefits (\$)	1,026,498

## FINAL BCA

Benefit-Cost Summary	With Ecosystem Service benefits	Without Ecosystem Service benefits
Total Standard Mitigation Benefits (\$):	\$ 14,387,292	\$ 220,853
Total Social Benefits (\$):	\$ 0	\$ 0
Total Mitigation Project Benefits (\$):	\$ 14,387,292	\$ 220,853
Total Mitigation Project Cost (\$):	\$ 7,988,812	\$ 7,988,812
Benefit Cost Ratio - Standard:	1.80	0.03
Benefit Cost Ratio - Standard + Social:	1.80	0.03

# FEMA BCA TOOLKIT 6.0





# QUESTIONS?

## CONTACT INFORMATION

[tmadsen@eartheconomics.org](mailto:tmadsen@eartheconomics.org)

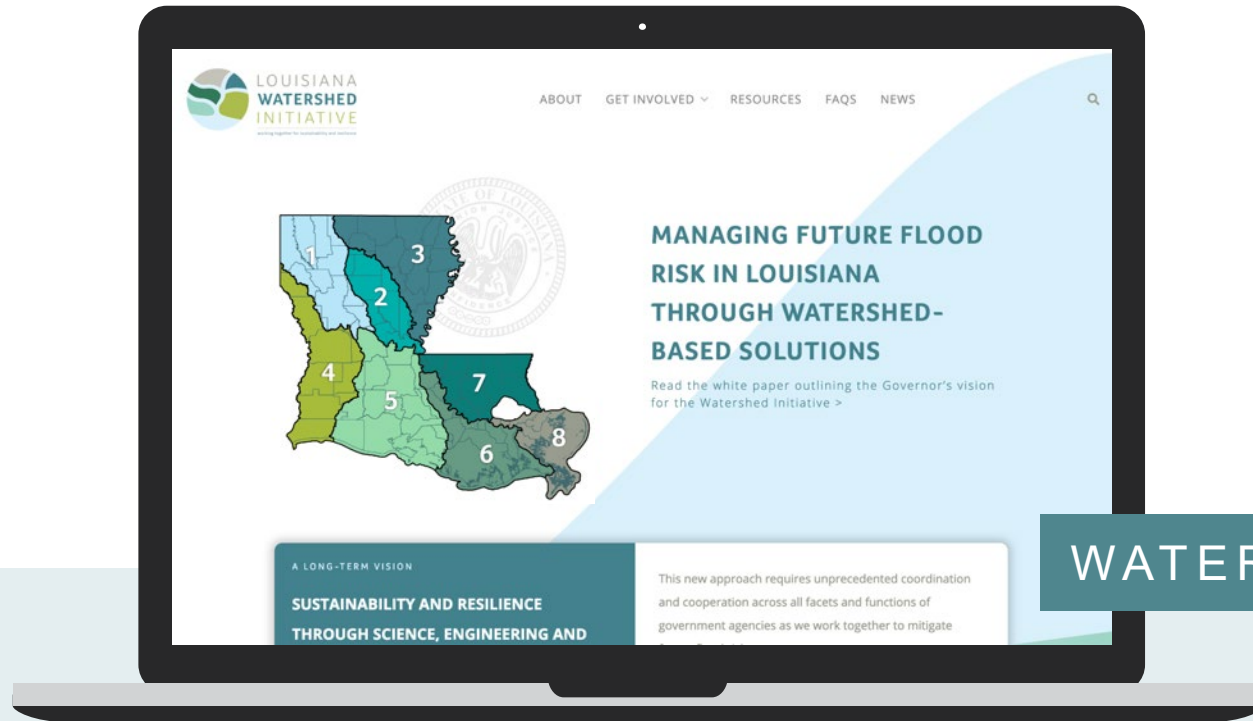
[stokka.brown@csrsinc.com](mailto:stokka.brown@csrsinc.com)





**f** @LAWATERSHEDINITIATIVE  
**t** @LAWATERSHED  
**i** @LAWATERSHED  
**in** LOUISIANA WATERSHED INITIATIVE  
**✉** WATERSHED@LA.GOV

# THANK YOU



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